



MU, Jian 牟坚

Tel: (+86 21) 6043 5123

E-mail: mujian@haiwen-law.com

City: Shanghai

Practices: Capital Markets, Mergers & Acquisitions, Banking & Finance

Basic Information

Ms. Mu joined Haiwen in 2000. Ms. Mu's practice focuses on capital market transactions, mergers and acquisitions, banking and finance, and foreign direct investment.

Professional History

Ms. Mu joined Haiwen in 2000.

Experience Highlights

Ms. Mu's representative capital markets transactions include advising:

- The underwriter in connection with the H-share IPO and listing on the main board of the Hong Kong Stock Exchange of Topsports (6110.HK);
- Guotai Junan Securities (2611.HK) in connection with its H-share IPO and listing on the main board of the Hong Kong Stock Exchange;
- Guotai Junan Securities (601211) in connection with its A-share IPO and listing on the main board of Shanghai Stock Exchange;
- Guotai Junan Securities in connection with its A-share convertible bonds offering;
- Guotai Junan Securities in connection with its offering of various kinds of offshore and onshore bonds and debt instruments;
- Shenyin Wanguo Securities in connection with its merger with Hong Yuan Securities (an A-share listed company, 000166) and listing on the main board of Shenzhen Stock Exchange;
- The underwriter in connection with the panda bonds offering of Skyworth Digital;
- Fast Retailing Co., Ltd. (6288.HK), the parent company of UNIQLO, in connection with its listing on the main board of the Hong Kong Stock Exchange;
- Boshiwa Holdings (1698.HK) in connection with its IPO and listing on the main board of the Hong Kong Stock Exchange;

- Kasen International Holdings (0496.HK) in connection with its IPO and listing on the main board of the Hong Kong Stock Exchange;
- Northeast Tiger Pharmaceutical (8197.HK) in connection with its IPO and listing on the GEM board of the Hong Kong Stock Exchange.

Ms. Mu's recent experience in the areas of mergers and acquisitions includes advising:

- A USD Fund and its affiliates in connection with their various offshore and onshore equity investments and joint venture transactions, the investment amount of which is around USD 1 billion;
- Hillhouse in connection with its investments in Xuzhou Construction Machinery Group (XCMG) Information and Hualan Biological Vaccines;
- Hillhouse Health in connection with its various onshore investments in retail pharmacies;
- A foreign investor in connection with its investment in Alibaba's local service platform (operating Ele.me and Koubei);
- A foreign investor in connection with its investment in Ant Financial in Series C round financing;
- Alibaba in connection with its various investments, including investments in 1KM, Speedy-Buying Holding and Leyan Technology;
- Ant Financial in connection with its various investments, including investments in Sunmi Technology and WhiteMatrix;
- Beijing Shougang Fund and its affiliates in connection with their various onshore investments;
- KK Group, a retail company, in connection with its offshore Series F round financing;
- China Travel Service (HK) in connection with its cooperation with Chongzuo City, Guangxi Province regarding Huashan Tourism;
- Beijing West Fund in connection with its investment in Zhaogang.com;
- Guotai Junan Securities in connection with its acquisition of Shanghai Securities Co., Ltd.;
- Morgan Stanley Real Estate Funds in connection with its various investments and sale of equity interests in real estate companies;
- Citic PE in connection with its investment in Shaanxi Tourism Stock Company;
- Chongqing Iron & Steel Group in connection with its offshore acquisition of a company engaged in iron ore exploration in Australia;
- An offshore equity investment fund in connection with its investment in a large domestic grain collection and storage enterprise and its following trade sale of the equity interest;
- Beijing Enterprises Water Group in connection with its acquisition of Zhong Ke Cheng Group;
- CDH in connection with its investment in Jiangsu Springland Group;
- American Express in connection with its strategic cooperation with a domestic third-party payment service provider.

Ms. Mu also has wide experience in advising the banks, including Credit Suisse and Standard Chartered, in connection with the cross border banking and finance transactions.

Education

Ms. Mu received her LLB and LLM from Jilin University in 1998 and 2001, respectively. She then went on to receive a second LLM from the University of Minnesota in 2009.

Language

Ms. Mu is a native Mandarin speaker and she is fluent in English.