



ZOU, Yige 邹一格

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City: Shanghai

Practices: Mergers & Acquisitions, Private Equity, General Corporate Practice

Basic Information

Ms. Zou is a partner, resident in the Shanghai office. Ms. Zou's practice focuses on private equity investment, mergers and acquisitions, and general corporate matters.

Professional History

Ms. Zou joined Haiwen in 2021. Before joining Haiwen, Ms. Zou worked in the Shanghai office of Fangda Partners.

Experience Highlights

Ms. Zou's recent M&A experience includes:

- Represented New Frontier in its acquisition of HKIOC, the leading oncology centres in Hong Kong;
- Represented CITIC in its acquisition of the controlling stake of Terminix China business;
- Represented client in its asset acquisitions of several popular video games and related assets;
- Represented Chi Forest in its acquisition of a well-known tea-based drink brand;
- Represented Danaher in its acquisition of 100% equity interests in Pall-Austar Lifesciences;
- Represented Bayer in its acquisition of Dianhong Group;
- Represented EF Education First in Permira's acquisition of majority equity interests in EF kids and teens English training business across Swiss, China and Indonesia;
- Advised Coty in the sales of 60% interest in its professional beauty business and retail hair business to KKR at an enterprise value of USD4.3 billion;
- Represented Li & Fung Group in the sales of OK convenience stores and brand to Suning Group;
- Represented Unilever in its acquisition of Qinyuan.

Ms. Zou's recent private equity investment experience includes:

- Represented leading TMT groups in minority investments in various companies, such as Unity, Vastai Chip, Hengxuan Chip, Jade Bird Display, Shangyang Software, Wasu, 91 Wireless, 51 Credit Card, Dada, Shuzhimeng, Julanling, Hanweb, Bestechnic SoC, Xiami and PPLive;
- Represented Lilly Asia Ventures, PAG, TPG, Fudan Zhangjiang, Ant and other institutional investors in investments in medical instrument companies, pharmaceuticals companies and internet pharmaceuticals companies;
- Represented CITIC Capital, CICC, 51job, ADV Partners, Softbank Asia, Being Capital, Morgan Stanley, American Express, Swire, Blackstone, Sequoia, Hillhouse, Carlyle Group, YF Capital, Goldman Sachs, Boyu Capital, Brookfield, SAIF, Fosun, CICC and other institutional investors in minority equity investments in various pre-IPO and start-up companies, such as Moonshot, Minimax, SMIC, Range Technology, To Summer, Gentle Monster, CGV Cinema, SMG Pictures, LOHO, Dazzel, Tospur, Qingke, United Water, Exands, CDP Group, thyssenkrupp and Belray Coffee;
- Represented Warburg Pincus, Sequoia, Alibaba, Cainiao, YF Capital, Primavera Capital and other institutional investors in equity and strategic investments in ZTO, STO, YTO, JD Express, Best Logistics, Ane Logistics, Deppon Logistics and Air China Cargo (China International Cargo Airlines Co., Ltd.);
- Represented Nio in its equity financing deal with a group of strategic investors, advised the restructuring of Nio's core businesses and assets in China, and advised the establishment of Nio's headquarter in Hefei;
- Represented MediTrust Health in its equity financing deal;
- Represented Mobike in its F round equity and debt financing deal.

Ms. Zou's recent general corporate experience includes:

- Represented a leading TMT group in drafting and negotiating various commercial contracts regarding games, IP license, cloud product and IDC service;
- Represented a world-renowned coffee chain group in its development of an intelligent logistics and distribution system with a well-known express delivery group;
- Represented China Poly Group (Huaxin) in its strategic cooperation with Nokia on development and operation of advanced telecommunication products;
- Represented New Frontier in its healthcare related cooperation with United Family Healthcare;
- Represented Starbucks in drafting, negotiating and concluding various commercial contracts;
- Represented BMW and Jiangling Motors in drafting various agreements related to vehicle production, sales, intellectual property license, product announcement and after-sales service;
- Represented Nio in its vehicle production cooperation, production line construction, product technology cooperation, product liability allocation and prototype vehicle trial production cooperation;
- Represented Nio in the establishment of two joint ventures with local partners;
- Advised Swire, Huntsman, Coty, Adidas, Nike, Kering Group, Bayer, Unilever, Barclays and GE in various commercial contracts, strategic cooperation, regulatory compliance and other general corporate matters;
- Represented Vopak in the establishment of two LNG joint ventures with local partners;
- Represented PAO Novatek, a famous oil and gas group in Russia, in the establishment of LNG terminal joint venture and LNG trading joint venture with local partner;
- Represented Enmore in the establishment of bulk goods brokerage joint venture with TP ICAP, a well-known broker company listed in UK.

Education

Ms. Zou received her LL.B. degree from Fudan Law School in 2012, and her LL.M. degree from Columbia Law School in 2017.

Language

Ms. Zou's native language is Mandarin, and she speaks English fluently.